

# Record-fast delivery ensures production

## Refinery, US Gulf Coast

A large refinery on the US Gulf Coast decided to replace the plate bundle in its Packinox heat exchanger. Time was a critical factor for the customer, and thanks to the strong dedication and hard work from the project team, the time from initial offer to delivery was a record-fast seven months.

#### Long service life

The refinery has used Packinox heat exchangers for heat recovery in its catalytic reformer unit since 1996, and is very satisfied with the exceptional energy recovery.

#### New plate bundle

In April 2017 the management team decided to replace the plate bundle in order to increase the throughput. A short delivery time was critical in order to be able to install the plate bundle during a planned turnaround.

The Alfa Laval team worked closely with the teams from the EPC company and the refinery to make sure the delivery time was met.

Thanks to the hard work and good cooperation between the teams, the new plate bundle was delivered after just seven months instead of the typical twelve months delivery time for a bundle. The Alfa Laval logistics team worked intensely to find the ideal mode of transportation and minimize the delivery time.

#### Good results

Immediately after arrival, the new plate bundle was installed and commissioned by the refinery technicians under the supervision of specialists from Alfa Laval.

The unit was started on schedule and its performance was in line with the guarantees. The customer was fully satisfied with the project execution.







#### **ALOnline**

Digital services for maximum uptime and performance



#### **Explosion forming**

High-strength plates with long, reliable lifetime



#### **HyperCut**

Unique plate design that increases reliability and reduces pressure drop



#### **Spray Bar**

Effective mixing of the liquid feed and the recycle gas



#### ALOnsite™

Qualified support at your facility

### **Fast facts**

#### The plant

A large refinery on the US Gulf Coast.

#### The challenge

To deliver a new plate bundle in a very short time for installation during a planned turnaround.

#### The solution

The close cooperation between three dedicated teams from Alfa Laval, the EPC and the refinery made it possible to deliver the new plate bundle in seven months.

#### The benefits

- Higher throughput
- Lower energy consumption
- Low pressure drop

Learn more about Alfa Laval Packinox heat exchangers at: www.alfalaval.com/packinox.

How to contact Alfa Laval 100001038-2-EN 2208